

TERRY & JOY MAKER
33 MOUNT MORTON ROAD
BELGRAVE SOUTH
VIC. 3160

21 February, 1998

Gavin Batty
THERMOSHIELD AUSTRALIA PTY LTD.
P.O. Box 16
SILVAN
Vic. 3796

Dear Gavin,

Since the application of Thermoshield on our Shed there has been a marked improvement in the working conditions that my wife and I have to endure whilst sorting and making up orders.

We run a fruit and vegetable Home Delivery Service. This requires me to do my buying of produce at the Wholesale Market at 2 a.m. as I have an early buyers pass, then rush back and have my first orders on the road by 8 a.m. I am then able to grab a few hours sleep and then back into the Shed to continue on with the making up of orders ready for home delivery. As you can see, we spend in excess of 14 hours a day working out of our shed. The heat became so intolerable that it made it extremely uncomfortable to work, and coupled with the lack of sleep, which is a constant occupational hazard, it stretched the nerves to the maximum, particularly late in the afternoon.

Since the application of Thermoshield the Shed remains cool all day which is of significant benefit both to ourselves and the produce. This vast drop in temperature has also dramatically improved the productivity and our patience, particularly mid afternoon when the radiated heat off the west wall became unbearable.

I was rather skeptical at first that this product would work and do what the data sheet specified, but all my doubts have been allayed and we are delighted with the outcome.

We were very pleased with the professional approach of the Company, and have no hesitation in recommending Thermoshield as it really does work.

Kind regards,

TERRY & JOY MAKER

J. E. Maker.